



**MBA ORDER FORM**  
Heriot-Watt University  
Masters Programme

**EDINBURGH**  
**BUSINESS SCHOOL**  
HERIOT-WATT UNIVERSITY

**SCHOOL OF BUSINESS & COMPUTER SCIENCE**

<b>Personal Information (Please write in Block Capitals)</b>		
SID No. (existing students only)	New Student	SBCS ID #
Title:	First Name:	Surname:
Mailing Address:		Address Changed: YES    NO
Home Telephone:		Mobile Phone:
Business Phone:		Date of Birth: (dd/mm/yyyy)
Primary E-Mail:		Alternative E-Mail:
Company Name:		Job Title:

<u><b>Core Courses</b></u>	√	<u><b>Elective Courses</b></u>	√	<u><b>Elective Courses</b></u>	√
		<b>Derivatives</b>		<b>Marketing Communications</b>	
<b>Accounting</b>		<b>Developing Effective Managers</b>		<b>Marketing Research</b>	
<b>Economics</b>		<b>Employee Relations</b>		<b>Mergers &amp; Acquisitions</b>	
<b>Finance</b>		<b>Employee Resourcing</b>		<b>Negotiation</b>	
<b>Marketing</b>		<b>Financial Risk Management</b>		<b>Performance Management</b>	
<b>Org. Behaviour</b>		<b>Human Resource Development</b>		Practical Hist. of Financial Mkts.	
<b>Project Management</b>		<b>Human Resource Management</b>		<b>Principles of Retailing</b>	
<b>Strategic Planning</b>		Influence		<b>Quantitative Methods</b>	
		<b>International Marketing</b>		Research Methods for Bus. & Mgt	
<u><b>Elective Courses</b></u>		Leadership		Sales Force Management	
Alliances and Partnerships		<b>Making Strategies Work</b>		<b>Services Marketing</b>	
<b>Competitive Strategy</b>		<b>Managing People in Changing Context</b>		Strategic Negotiation	
<b>Consumer Behaviour</b>		<b>Managing People in Global Markets</b>		Strategic Risk Management	
<b>Corporate Governance</b>		Managing Personal Competencies			
<b>Credit Risk Management</b>		<b>Marketing Channels</b>			

**Subjects in Bold - Tuition Available**

**EXEMPTIONS:** I hereby agree that if I purchase a Course for which I may be granted an exemption, I will **not** receive a refund.

**DECLARATION:** By signing this form, I agree to the following; (1) To the exemption clause above (2) My information may be shared with EBS (3) My email address may be shared for Educational purposes (4) That the above information is accurate

Signed: \_\_\_\_\_ Date: \_\_\_\_\_

CRN:	CRN:	CRN:
Stock #:	Stock#:	Stock #:
Signed: _____	Signed _____	Signed _____

**Payment Details:** Linx \_\_\_\_\_  
Credit Card \_\_\_\_\_

Cheque \_\_\_\_\_  
Credit Note \_\_\_\_\_



Payment Rec'd by: \_\_\_\_\_ Receipt

#: \_\_\_\_\_ Date: \_\_\_\_\_

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## DEBTOR'S DECLARATION

I confirm that, I (Name) \_\_\_\_\_

Of (Address) \_\_\_\_\_  
\_\_\_\_\_

I.D.#: ☐ \_\_\_\_\_ P.P.#: ☐ \_\_\_\_\_ SBCS ID # \_\_\_\_\_

have a balance outstanding to the School of Business and Computer Science Ltd. of  
\$ \_\_\_\_\_ as at \_\_\_\_\_ (Today's date)

I agree to pay the amount of  
\$ \_\_\_\_\_ within one month of notification by SBCS Ltd.

Please indicate by your signature below that you have received and agreed to the following:-

- **Student Orientation Handbook** (Required for New students and includes School Regulations, Withdrawal and GATE policies)
- **Student Registration Kit** (Required for New students and includes Course Guidelines, Proposed Sequence, Exam and Deferral Deadlines)
- **Financial Information**
- **Change in Class Schedule Guidelines**
- **Minimum number of students required for a class is five (5); under this amount, alternative arrangements will be made.**
- In applying to SBCS, I understand that a code of dress and conduct is in effect and that SBCS has a strict ***NO I.D No Entry*** policy. I am aware that any violation of these codes can result in expulsion without a refund.

SIGNATURE: \_\_\_\_\_

DATE: \_\_\_\_/\_\_\_\_/\_\_\_\_  
DD MM YYYY

WITNESS: \_\_\_\_\_

DATE: \_\_\_\_/\_\_\_\_/\_\_\_\_  
DD MM YYYY