



SCHOOL OF BUSINESS & COMPUTER SCIENCE

Personal Information (Please write in Block Capitals)	
SID No. (existing students only)	New Student <input type="checkbox"/>
Title: _____	First Name: _____ Surname: _____
Address: _____	
Home Telephone: _____	Mobile Phone: _____
Business Phone: _____	Fax: _____
E-Mail: _____	Date of Birth: _____
Job Title: _____	
Company Name and Address: _____	

Core Courses	√	Elective Courses	√	Elective Courses	√
Accounting		Credit Risk Management		Marketing Communications	
Economics		Derivatives		Marketing Insights	
Finance		Developing Effective Managers		Mergers & Acquisitions	
Marketing		Employee Relations		Negotiation	
Org. Behaviour		Employee Resourcing		Practical Hist. of Financial Mkts.	
Project Management		Financial Risk Management		Principles of Retailing	
Strategic Planning		Human Resource Development		Project Management	
		Human Resource Management		Quantitative Methods	
		Influence		Research Methods for Bus. & Mgt.	
Elective Courses		International Marketing		Sales Force Management	
Alliances and Partnerships		Leadership		Services Marketing	
Competitive Strategy		Making Strategies Work		Strategic Negotiation	
Consumer Behaviour		Managing People in Changing Context		Strategic Risk Management	
Corporate Governance		Marketing Channels			

DATA SHARING: Edinburgh Business School at Heriot-Watt University works in partnership with The School of Business and Computer Science (SBCS) to deliver postgraduate business programmes. To ensure these programmes are managed efficiently and students supported effectively, some information recorded as you progress in your studies will be shared between Edinburgh Business School and SBCS (who has been approved as a support centre to deliver this programme). Further information on the use of this data is provided on the website www.ebsglobal.net.

DECLARATION: By signing this form, I agree that my information may be shared, and I certify that the information is correct to the best of my knowledge.

Signed: _____ Date: _____

Payment Details:

- I enclose a bank draft for £_____ (Payable to SBCS Ltd.)
- Wire Transfer (E-mail us for details at masters@sbc.edu.tt)

CRN:	CRN:	CRN:
Stock #:	Stock #:	Stock #:

Payment Rec'd by: _____ Receipt #: _____ Date: _____