



EDINBURGH
BUSINESS SCHOOL
HERIOT-WATT UNIVERSITY

HOW WILL YOU STAND OUT?



MBA & MSc Programmes at SBCS

MARKET RESPECTED

FLEXIBLE

FIT FOR ANY INDUSTRY

Champs Fleurs & Trincity
663-7227 ext. 1072-1081

San Fernando
652-2388 ext. 1420-1423

masters@sbc.edu.tt

**MASTER
OF BUSINESS
ADMINISTRATION
(MBA)**

MASTER OF BUSINESS ADMINISTRATION

If you are serious about career progression, this MBA will give you the advanced management skills and expertise you need. With our MBA on your CV, you can also determine just how far you want to go in your career. The MBA covers key management disciplines, including people skills, economics, marketing, leadership, financial decision making and project management.

Entry

The standard entry requirement for the MBA is an undergraduate degree from a recognized institution.

Alternatively, you will be admitted onto the MBA when you have passed three MBA subjects which must include at least one (1) core subject (Mature Entry)

Course Content

To complete a general MBA, you must successfully undertake nine (9) subjects consisting of seven (7) core subjects and two (2) electives.

Core Subjects*

Financial Decision Making	Delivering Successful Projects	Strategic Marketing
Economics for Business	Leadership Theory and Practice	Developing and Executing Strategy
People, Work and Organisation		

*Classes must have a minimum of 12 individuals enrolled

Elective Subjects*

Alliances and Partnerships	International Marketing	Practical History of Financial Markets
Competitive Strategy	Making Strategies Work	Principles of Retailing
Consumer Behaviour	Managing People in Changing Contexts	Quantitative Methods
Corporate Governance	Managing People in Global Markets	Research Methods for Business and Management
Credit Risk Management	Marketing Channels	Sales Force Management
Derivatives	Marketing Communications	Services Marketing
Developing Effective Managers and Leaders	Marketing Insights	Strategic Negotiation
Employee Relations	Mergers and Acquisitions	Strategic Risk Management
Employee Resourcing	Negotiation	
Financial Risk Management	Performance Management	
Human Resource Development		
Human Resource Management		
Influence		

*Classes must have a minimum of 06 individuals enrolled



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“The EBS MBA is an intellectual tour de force that provides a platform to boost one’s professional career. The flexible nature of the programme combined with the plethora of stimulating content actually serves as a personal test of self-discipline and commitment, but one with immensely gratifying rewards at the end.”



Johan Deosaran
MBA with Specialism
in Finance (Distinction)
Value Assurance Officer
Guardian Shared Services Ltd.

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The EBS Masters programmes offer a global experience where relevant business education and invaluable human experience come together to deliver a unique career-changing experience.

Specialist MBAs

EBS offers you the opportunity to study for a specialist MBA in five subject areas: Marketing; Finance; Human Resource Management; Strategic Planning and Oil & Gas Management.

To qualify for the award of the Specialist MBA you must successfully complete the seven MBA core subjects plus four elective subjects, from a designated group below.

Marketing Specialism Elective Subjects

Consumer Behaviour
International Marketing
Marketing Channels
Marketing Communications

Marketing Insights
Negotiation
Quantitative Methods

Principles of Retailing
Sales Force Management

Services Marketing

Finance Specialism Elective Subjects

Corporate Governance
Credit Risk Management
Derivatives
Financial Risk Management

Mergers and Acquisitions
Economics

Practical History of Financial
Markets
Quantitative Methods

HRM Specialism Elective Subjects

Developing Effective
Managers and Leaders
Employee Relations
Employee Resourcing
Human Resource Development

Human Resource Management
Influence
Managing People in Changing
Contexts

Managing People in Global Mar-
kets
Managing Personal Competencies
Negotiation
Performance Management

Strategic Planning Specialism Elective Subjects

Alliances and Partnerships
Corporate Governance
Competitive Strategy

Leadership
Making Strategies Work
Mergers and Acquisitions

Strategic Negotiation
Strategic Risk Management

Oil and Gas Management Specialism Elective Subjects

Finance for the Oil and
Gas Industry
Project Management for the Oil
and Gas Industry

Strategic Negotiation for the Oil
and Gas Industry

Strategic Planning for the Oil
and Gas Industry

Exemptions

Edinburgh Business School recognises that some students entering our MBA or MSc programmes will have completed prior academic study in subjects that align closely to certain EBS courses.

Exemptions are considered only on the basis of qualifications which have been gained through formal examination. No consideration will be given for life/work experience.

Exemption from core subjects may be granted on the basis of bachelor level qualifications. Exemption from core and elective subjects may be granted on the basis of postgraduate level qualifications (except fully completed degrees) and professional qualifications.

Exemptions will not be awarded on the basis of courses which have been used towards the award of another degree at Masters level, whether this was awarded by Heriot-Watt or any other institution. For example a student who has gained an MSc in Accounting will not be given an exemption or credit transfer in Accounting from Edinburgh Business School's MBA or MSc degree programmes.

For further information on exemptions please visit www.ebsglobal.net or contact us the Corporate Education Centre at masters@sbc.edu.tt

Course Fees | Payments

PAYABLE TO SBCS LTD.	
Tuition Fee (per subject - attend classes)	TT\$ 9000.00
Distance Learning Fee (per subject - self study)	TT\$ 8250.00
Administrative Fee (per subject)	TT\$ 500.00
Registration Fee (new students only)	TT \$1200.00

PAYABLE TO EDINBURGH BUSINESS SCHOOL	
Examination Fee (per subject)	£ 160.00
Online Full Tuition (per subject) (Optional)	£ 350.00
Online Revision (per subject) (Optional)	£ 150.00
Exemption Fee (per exemption)	£ 160.00

NOTE: The above fees are subject to change.

Payments to SBCS can be made via

- Cheque | Bank Draft payable to SBCS Ltd. • Credit Card | Prepaid Debit Card • Linx

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- International Credit Card can be used online
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If you wish to meet with an Academic Administrator or require further information please email us at masters@sbc.edu.tt



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“ Having completed the MSc Financial Management, I now have greater insight of financial markets that allows me to provide a more value added service to my clients. To anyone considering the EBS Masters program I say go for it, as the investment is worth it. I have certainly seen the returns of my investment.”

”

Janniel Waldron-Anderson
MSc. Financial Management
Manager - Assurance Department
PricewaterhouseCoopers

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MASTER OF SCIENCE (MSc)

- **FINANCIAL MANAGEMENT**

MSc FINANCIAL MANAGEMENT

The MSc has been designed to give financial professionals the ability to make a crucial contribution where it matters most in business: at the bottom line.

It provides a wide-ranging understanding of financial techniques and their application but does not require a high-level mathematical understanding of finance theories. You will engage in a specialist study of the key areas of: corporate finance; mergers; investments; derivatives; credit risk; and risk management. The knowledge you gain can be applied in very real practical ways.

Careers in the sector depend upon a strong understanding of the foundations and dynamic nature of finance and the vagaries of investment behaviour. The MSc will prepare the way for a career in a wide variety of positions within the finance profession.

The Association of Chartered Certified Accountants (ACCA) exclusively recommends that ACCA affiliates and members progress to the EBS MSc in Financial Management if they want a specialist postgraduate qualification

ACCA members can gain fast-track entry through credit transfer when they matriculate for the MSc. in Financial Management and exemptions for up to 4 modules when they matriculate for the MBA.

Entry

The standard entry requirement for the MSc Financial Management is an undergraduate degree from a recognized institution. Alternatively, you will be admitted onto the MSc FM when you have passed three core subjects.

Course Content

To complete the MSc, you must successfully undertake nine (9) subjects consisting of five (5) core subjects and four (4) electives.

Core Subjects

Accounting
Credit Risk Management

Derivatives
Finance

Financial Risk Management

Elective Subjects

Corporate Governance
Mergers and Acquisitions
Economics

Practical History of Financial
Markets
Quantitative Methods

Research Methods for Business
and Management
Strategic Planning

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“ People may say “any MBA is fine” but an EBS MBA in my opinion is a cut above the rest... The programme provided me with a competitive advantage at my work place, as I now have a better understanding of how to successfully manage any type of business.

”

Natalie Thomas-Cornwall
MBA
Senior Credit Analyst
Republic Bank Limited

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